



## Family, Education and Retirement: Investing for Your Long-Term Needs

Today's investors face a bewildering variety of options – and opinions – on how to best invest for short-term and long-term financial needs. The simple truth is that no one strategy is right for everyone... and investing without clear objectives is one of the biggest financial mistakes many investors make.

Louis Fouda, a Wells Fargo Financial Advisor, invites you to join him for lunch or dinner and a conversation about your investing needs and goals. It's a 100% no-obligation opportunity to help determine your goals and how to reach them.

### Topics you'll be encouraged to discuss:

- The best way to save for large expenses, like a home or child's college tuition
- How much do I need to save for retirement, and how will I make the money last?
- Am I on the right path now, or are mistakes taking money out of my pockets?

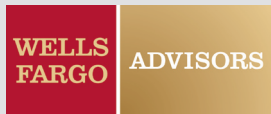


Join Louis for a complimentary lunch or dinner consultation at a National Harbor restaurant... see reverse for details.

Plus, email for a complimentary Wells Fargo Advisors guide:

***Designing Your Retirement***





## Join Louis for lunch or dinner and a conversation about creating and managing income to prepare for retirement

Call today to secure your reservation at the time and location that best suits your schedule. Again, this is a private conversation about your specific investment goals and NOT a sales presentation or seminar. There is no obligation or cost to you.

**Join Louis at your choice of restaurants at National Harbor:**

**Rosa Mexicano**  
**Ketchup Classic American**  
**Fiorella Pizzeria & Italian Kitchen**

**Call or email to schedule your no-obligation review:**  
**703-548-5700 x330 • louis.fouda@wfadvisors.com**

Your lunch or dinner can be scheduled for most weekdays between now and Dec. 15, 2011. Your spouse is also welcome to attend.

Wells Fargo Advisors, LLC  
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Louis Fouda has a passion for helping families and small businesses design specific investment plans to reach their retirement goals. While educated in the United States, he spent the better part of his life in Cameroon & France. His international background has given Louis a unique new perspective on investment planning – a more holistic approach that truly looks at the big picture for your future by presenting an array of options for helping you realize your financial goals.

**Louis R. Fouda**  
**Financial Advisor**

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**703-548-5700 x330**  
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*Schedule a no-obligation review of your investment goals – and lunch or dinner at National Harbor, on Louis!*

### Yours Free: **Designing Your Retirement**

A guide to creating and managing income throughout your retirement years

Simply email [louis.fouda@wfadvisors.com](mailto:louis.fouda@wfadvisors.com) and put “free guide” in the subject.



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